Domain Report: POLITICS

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Political Captology's 2 Goals

- 1. Persuade people to agree in principle with a particular political or social cause
- 2. Persuade people to take some kind of action towards achieving a particular political or social cause

Why Captology?

- ETHICS: to know what's out there, how to recognize & evaluate it. Government impacts EVERYBODY.
- Political persuasion changes the country and the world - whoever can PROPAGATE IDEAS & translate ideas into VOTES has the power.
- Technology (especially software and the WWW) have economies of scale that can be key to funding-challenged causes.

So, How?

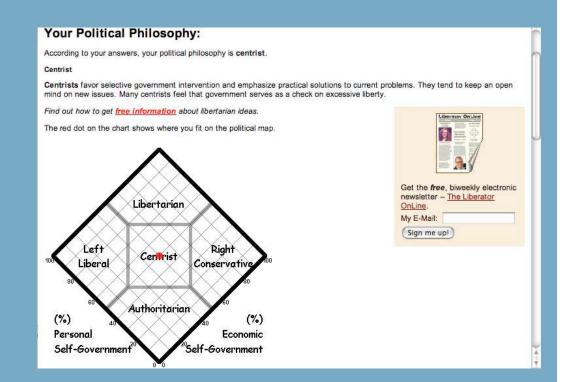
- SIMULATION can show personalized effects of proposed legislation/policy.
- The internet (and maybe mobile technology) can remove geographical inhibitors to action
- REDUCTION technology allows people to "cut through red tape" and hassle when communicating with political leaders.

World's Smallest Political Quiz



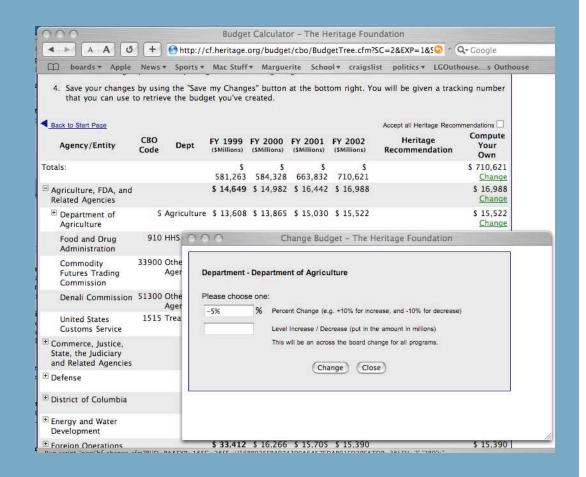
World's Smallest Political Quiz

- Libertarian Party
- GOAL: people identify themselves as Libertarian.
- Commitment Principle



BYO Federal Budget

- Encourages
 support for
 spending cuts,
 proposes where
 cuts could be
 made.
- SIMULATION



ConsumerFreedom.org

- GOAL: awareness about consumer legislation. Hidden goals?
- "Lawsuit Fabricator""Whack-a-Nanny"
- Likeability
- Straw man

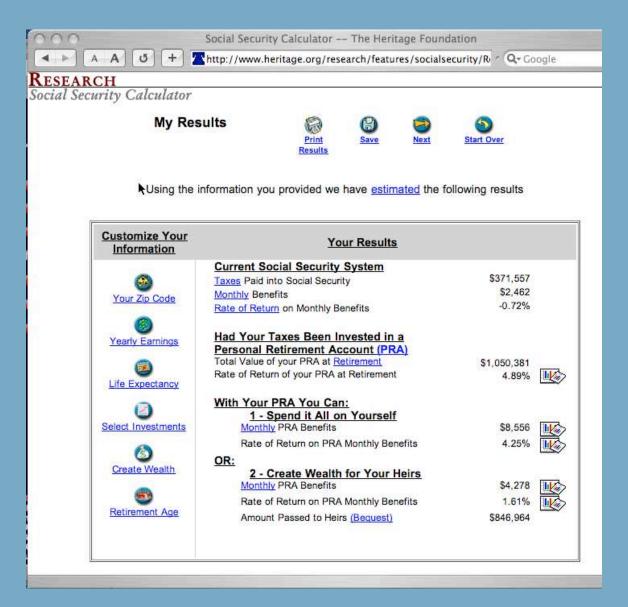


SocialSecurityPlus.org

- Support privatizing social security
- Tailors based on target users



SocialSecurityPlus.org



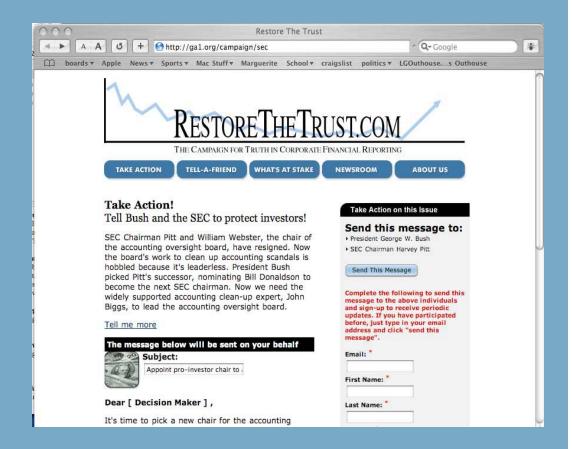
"A Walk In Her Shoes"

- Demonstrates
 difficulties of getting
 an abortion in
 California, goal to
 convince user
 freedom of choice
 currently abridged
- "Choose Your Own Adventure"-type simulation



ASTROTURFING

- Send customized but automated letters to editors, politicians.
- 3 levels of persuasion
 - Persuade to write
 - Persuade to publish
 - Persuade to believe
- Reduction
- Commitment



GetActive.com

- COTS software package.
- GOAL: participate in letter writing/faxing supporting a specific political/social cause. (Astroturfing tool)
- REINFORCEMENT:
 automated "thank you"
 notes sent to
 participants.



GOPTeamLeader.com

- GOAL: stay up to date on current GOP issues, recruit others, perform specific "Action Items" e.g. letter-writing, phone calls
- "GOPoints" rewards system
- Public recognition
- Personalization
- Flattery



Future Directions: MOBILE

- Mobile device equipped with GPS to enable "Smart Mob" activity
- "Anti-war rally 3 blocks north in 15 minutes"
- "Eco-score": step into McDonalds, warning buzzer sounds.

